

This TMD sets out the key attributes of the Product, the likely class of consumers for which the Product could be appropriate, the distribution conditions and restrictions, and outlines the triggers for review of the target market. It forms part of the requirements of the Design and Distribution Obligations (**DDO**) for Issuers, required under section 994B of the Corporations Act 2001 (Cth) (**the Act**).

This document is not a comprehensive summary of the Product's features and does not take into account your individual objectives, financial situation and needs. You should carefully read the Product Disclosure Statement for this Product and we recommend that you seek financial planning advice, and consider whether this investment is appropriate to your objectives, financial situation and needs before making any investment decision.

#### How to read the TMD

This TMD uses Consumer Attributes to indicate the likely objectives, financial situation and needs of the class of consumers within this Product's target market. A colour grading system is used to indicate whether consumers with the identified Consumer Attributes will likely fit in the target market.

Consumers are unlikely to be within the target market for this product if:

- one or more of their Consumer Attributes are \_\_\_\_\_; or
- three or more of their Consumer Attributes are

#### **Target Market Grading Key**

### **Product Summary**

Product Name	Auxilium Investment Service (the 'Service')
Issuer	Fiducian Investment Management Services Limited ('FIMS', the 'Operator')
Issuer ABN	28 602 441 814
Issuer AFSL	468211
Date Approved	15 January 2025
TMD Version	1.3
Distribution Channels	Direct Investment, subject to assessment by FIMS.
	Preferably by consumers who have received personal or general advice from an AFS Licensee or an authorised representative of an AFS Licensee

The Auxilium Investment Service (the **Service**), is an investor directed portfolio service (**IDPS**) which provides a streamlined investment service with a wide range of investment options, and custodial, transactional, and consolidated reporting services.

A comprehensive range of investment options include access to managed funds at wholesale prices, managed share portfolios, margin lending, term deposits and a cash option are available through the Service to enable you to develop an investment strategy that is appropriate for your circumstances, age and stage in life. The Service is available directly (through FIMS approval) or through an AFS Licensee or an authorised representative of an AFS Licensee, who will be able assist consumers to consider whether to invest in the Service.



Product Features / Key Attributes	Consumer Attributes	Target Market Indication
Investment Objective		
The Service provides a wide choice of investment options which are either managed by FIMS or with the combined support of a number of specialist asset sector fund managers or are managed by individual fund managers in accordance with their stated investment styles. You may rebalance your investment portfolio at any time by switching between the various investment options available.	Capital Growth	
A minimum initial investment of at least \$5,000 is required for investing in the Service. If the consumer wishes to invest in a Auxilium Managed Portfolio, the minimum initial investment is \$50,000. Please refer to the PDS and TMD for each relevant product for further information on fees and costs and the target market for each	Income	
<ul> <li>underlying product.</li> <li>Investment options available are: <ul> <li>Managed Funds:</li> <li>Auxilium Collection (a range of sector and specialist funds of selected individual Investment Managers)</li> <li>Managed Portfolios (professionally managed portfolios of</li> </ul> </li> </ul>	Capital Preservation	
<ul> <li>shares)</li> <li>Shares</li> <li>Share Portfolios</li> <li>Bank Term Deposits - range of terms available</li> <li>Cash</li> </ul>	Capital Guaranteed	
Where applicable, the relevant issuers of each investment product will prepare a separate TMD which should be read and considered prior to making a decision on whether to invest in any of the investment options.	Specialist Fund	
Investment Timeframe		
Dependant on your investment options chosen. Refer to the relevant TMD of each of the products.	Short (≤ 2 years)	
The bill each of the products.	Medium (3 – 5 years)	
	Long (> 5 years)	
Risk Level		
Dependant on your investment options chosen. Refer to the relevant TMD of each of the products.	Very low (Band 1)	
The bit each of the products.	Low (Band 2)	
	Low to Medium (Band 3)	
	Medium (Band 4)	
	Medium to High (Band 5)	
	High (Band 6)	
	Very high (Band 7)	

### **Target Market Determination**

Auxilium Investment Service



Asset Classes / Diversification		
Dependant on your investment options chosen. Refer to the relevant TMD of each of the products. Some options include the following diversification:	Australian shares	
<ul> <li>Australian Shares</li> <li>Australian Smaller Company Shares</li> </ul>	International shares	
<ul> <li>Geared Australian Shares</li> <li>International Shares</li> <li>Property Securities</li> </ul>	Property	
<ul> <li>Technology Shares</li> <li>Global Smaller Companies Shares</li> <li>Emerging Markets Shares</li> </ul>	Fixed interest	
<ul><li>Cash</li><li>Social Aspiration Investments</li></ul>	Cash	
Product Use		
Dependant on your investment options chosen. Refer to the relevant TMD of each of the products.	Low redemption frequency	
The products.	Medium redemption frequency	
	High redemption frequency	
Why is the Service likely to be consistent with the likely objectives, financial situation and needs of consumers		
The Service is designed for consumers wanting personal service with an increased diversification of investment options through professionally selected fund managers, online account administration, consolidated reporting, and the flexibility to design a portfolio that suits their investment needs. It is <b>likely</b> to be appropriate for the class of		

consumers identified in the section below titled 'Appropriateness'.

### Appropriateness

The Operator of the Service has assessed the product and formed the view that the product, including its key attributes, is likely to be consistent with the objectives, financial situation and needs of consumers in the target market as described here. The attributes of this product are likely to be suitable for consumers with the attributes identified below, because:

- the product has been designed specifically for clients who receive personal advice;
- there is a range of investment options to cater for a broad range of risk profiles and asset class preferences; and
- the fees and costs associated with the product are consistent with market rates.



Consumer objectives, needs & financial situation	Details
Consumer type	Individuals receiving personal or general advice from an AFS Licensee or an authorised representative of an AFS Licensee.
Consumer objectives	This product is designed for consumers wanting personal service with an increased diversification of investment options through professionally selected fund managers, online account administration, consolidated reporting, and the flexibility to design a portfolio that suits their investment needs.
	It is designed for consumers with one or more of the following short term & long-term objectives:
	<ul> <li>to hold and accumulate capital/wealth;</li> <li>to enable the generation of a source of income; and</li> <li>to achieve diversification by accessing a range of investment products</li> <li>an ability to invest at any time or on a regular basis, or both</li> <li>online reporting of portfolio holdings, transaction sand tax reporting</li> </ul>
Consumer financial situation Consumer's life stage	
	This product is designed for consumers who liaise with an AFS Licensee or an authorised representative of an AFS Licensee and is over the age of 18.
	Intended initial investment amount
	A consumer requires a minimum initial investment of at least \$5,000 for the Service. If the consumer wishes to invest in a Auxilium Managed Portfolio, the minimum initial investment is \$50,000.
Consumer needs	This product is designed to be suitable for a consumer with the following needs:
	Consumer's intended level of decision making
	A desire to have a level of decision making with investments chosen by the consumer or the consumer's AFS Licensee from a suite of professionally selected investment options, with administration and custody provided by the Service, and consolidated reporting of quarterly and annual statements.
	Consumer's intended type of investment products on the menu
	Consumers who seek to diversify assets, have varying attitudes to risk versus return, and liquidity and have varying cash flow needs.
	In relation to the type of products on the investment menu, any one or more of the following:
	<ul> <li>Sector specific options and/or sub-sector specific options</li> <li>Alternative investment options</li> <li>Diversified portfolio options</li> <li>Australian and international share options</li> <li>Separately managed accounts</li> <li>Term deposits and cash</li> </ul>



Distribution Conditions and Restrictions	
Distribution Conditions / Restrictions	Distribution Channels
The Service will be available to consumers through an AFS Licensee or an authorised representative of an AFS Licensee, with product-specific content on the Operator's website to help consumers and AFS Licensee to identify whether they or their clients are likely to be in the target market for this particular product.	Consumers who have received personal or general advice from an AFS Licensee or an authorised representative of an AFS Licensee
Consumers who have previously received financial advice and no longer are aligned with a financial adviser or AFS Licensee may maintain their account in the Service.	Direct investment subject to the Operator's approval
Direct applications to the Operator will be assessed on a case-by-case basis.	Direct investment subject to the Operator's approval
The Service should only be distributed to prospective consumers who are (1) ordinarily resident in Australia; (2) are over the age of 18; (3) individuals who hold Australian bank accounts; and (4) either (i) have received personal or general advice from an AFS Licensee or an authorised representative of an AFS Licensee; (ii) with the approval of the Operator.	
Distributors must also ensure that they comply with all regulatory provisions relating to financial products including but not limited to the Corporations Act, Privacy Act and other relevant law.	
The Service must not be distributed through Robo advisors.	
Why are these conditions/restrictions appropriate?	·

AFS Licensee, who will be able assist consumers to consider whether to invest in the Service.

Mandatory Review Periods This part is required under section 994B(5)(e) and (f) of the Act	
Review period	Maximum period for review
Annual review	Approx. 1 year from the date of this TMD version



Review Periods	
Review Period	Review Triggers
This TMD is subject to a review at least bi-annually or sooner if any of the Review Triggers occur or arising through regulatory requirements.	Material change to the product's features, including its key attributes.
	Material change to the product's objective, benchmark, liquidity or performance over a significant period of time.
	The Trustee has determined that an ASIC reportable 'significant dealing' has occurred.
	Material number of complaints (as defined in section 994A(1) of the Act) about the product or its distribution.
	The use of Product Intervention Powers, regulator orders or directions that materially affects the product.

Distribution Reporting Requirements		
Reporting Requirements	Reporting Period	Who this applies to
A significant dealing that is not consistent with the TMD, including dealings in breach of the distributor conditions or outside the target market. Notify the Trustee in writing.	As soon as practicable but no later than 10 business days after distributor becomes aware of the significant dealing.	All distributors
Complaints (as defined in section 994A(1) of the Act) relating to the product design, product availability and distribution. The following information is to be provided to the Trustee for each complaint:	Within 10 business days following end of each quarter.	All distributors
<ul> <li>(a) What is the complaint and the consumer's expected outcomes from the complaint.</li> <li>(b) Factual circumstances of the complaint</li> <li>(c) The Consumer's status in the target market</li> <li>(d) The Consumer's investment objective, investment timeframe and risk tolerance</li> <li>(e) Any outcomes to the complaint</li> </ul>		
To the extent a distributor is aware, report on each identified dealing outside of the target market, including reason why the acquisition was made outside of target market, and whether the acquisition occurred under personal advice.	Within 10 business days following end of each quarter.	All distributors

Distributors may report to using by sending their report to <u>TMDReporting@fiducian.com.au</u> or through recognised software providers (eg iress).



### **Definitions**

Term	Definition
Investment objective	
Capital Growth	The product is designed to generate capital return from the growth of the value of the underlying assets over time. The product provides material exposure to growth assets or otherwise seeks an investment return above the current inflation rate.
Income	The product is designed to generate a positive yield in order to distribute regular investment income to investors. The product provides material exposure to income- generating assets (typically, high dividend-yielding equities, fixed income securities and money market instruments). The product may also seek long-term capital growth and be labelled with a 'total return' (or similar) strategy and objective.
Capital Preservation	The product is designed to preserve capital and limit loss in the portfolio. The product provides material exposure to defensive assets and seeks to reduce volatility and minimise loss in a market down-turn.
Capital Guaranteed	The product is designed to seek a guarantee or protection against capital loss whilst still seeking the potential for capital growth (typically gained through a derivative arrangement). The product would normally invest in products that are capital guaranteed investments, term deposits and cash, where future performance is not guaranteed other than that it not be negative.
Specialist (Sustainable / Ethical / Sharia / ESG)	These are funds that have a specific investment style and specialisation, such as ESG, Sharia etc.



Risk and Return	
Very high risk	Consumer has a more aggressive or very high risk appetite, wishing to maximise returns and willing to accept higher potential losses (e.g. 6 or more negative returns over a 20 year period or SRM 7) and possibly other risk factors, such as leverage, that could increase returns, as well as the size and magnitude of losses.
High risk	Consumer will be higher risk in nature, willing to accept higher potential losses (e.g. 4 to less than 6 negative returns over a 20 year period or SRM 6) in order to target a higher target return profile.
Medium to high risk	Consumer will be higher risk in nature, willing to accept higher potential losses (e.g. 3 to less than 4 negative returns over a 20 year period or SRM 5) in order to target a higher target return profile.
Medium risk	Consumer will be moderate or medium risk in nature, wishing to minimise potential losses (e.g. 2 to less than 3 negative returns over a 20 year period or SRM 4) and comfortable with a moderate target return profile.
Low to medium risk	Consumer will be conservative or low risk in nature, wishing to minimise potential losses (e.g. less than 1 negative returns over a 20 year period or SRM 3) and comfortable with a low to moderate target return profile.
Low risk	Consumer will be conservative or low risk in nature, wishing to minimise potential losses (e.g. 0.5 to less than 1 negative returns over a 20 year period or SRM 2) and comfortable with a low target return profile.
Very Low risk	Consumer will be conservative or low risk in nature, wishing to minimise potential losses (e.g. less than 0.5 negative returns over a 20 year period or SRM 1) and comfortable with a very low target return profile.

Review and Distribution	
Significant Dealing	Dealings outside this TMD may be significant because:
	<ul> <li>(a) It is inconsistent with the distribution strategy of this product, and/or</li> <li>(b) It may result in transactions that actual or potential harm to consumers (or a class of consumer).</li> </ul>
	In each case, the distributor should have regard to:
	<ul> <li>(a) the benefits and risks disclosed by each investment product,</li> <li>(b) the actual or potential harm to a consumer in an investment is made outside the TMD, and</li> </ul>
	(c) an assessment of consumer investment across their portfolio, as determined by the number of green, yellow and red ratings.
	Objectively, a distributor may consider a dealing (or group of dealings) outside the TMD to be significant if, when arranging investment products in the Service on behalf of a consumer, that there are more red ratings within the portfolio as compared with yellow and green ratings.